



### APRIL-JUNE 2018

- Total sales MSEK 25 466 (23 031)
- Organic sales growth 7 percent (3)
- Operating income before amortization MSEK 1 286 (1 137)
- Operating margin 5.0 percent (4.9)
- Earnings per share SEK 2.28 (1.89)
- Initiated cost savings program in Security Services Europe

### JANUARY-JUNE 2018

- Total sales MSEK 48 822 (45 522)
- Organic sales growth 7 percent (3)
- Operating income before amortization MSEK 2 377 (2 193)
- Operating margin 4.9 percent (4.8)
- Earnings per share SEK 4.17 (3.62)
- Free cash flow/net debt 0.07 (0.13)

### COMMENTS FROM THE PRESIDENT AND CEO

Organic sales growth was strong at 7 percent (3) in the first half year with strong market momentum throughout the Group. We benefit from successful commercial activities in combination with excellent client retention. The operating conditions in the second quarter are similar to the first quarter with favorable macroeconomic conditions in our main markets. We estimate that we grew faster than the security market in general, and our ability to deliver complete security solutions is a market advantage.

The operating margin improved to 4.9 percent, supported by North America and Ibero-America while there was a slight decline in Europe. Earnings per share, adjusted for changes in exchange rates, improved by 15 percent. This growth is based on our strong commercial development and further impacted from the US tax reform from December 2017.

In the first half year we had a strong focus on the price and wage equation and we managed to balance wage cost increases with price increases. We continue to drive our strategy of offering security solutions using technology to our customers also as an option to mitigate higher wage inflation. Security solutions and electronic security sales grew by 20 percent compared with the first half year 2017 and represented 20 percent of total sales. During the second quarter we finalized the acquisition of Kratos Public Safety and Security, a top 10 system integrator in the United States. We are excited to welcome the team from Kratos and the teams from the previously announced acquisitions of Automatic Alarm and Alphasat and greatly enhancing our technical capability in these markets.

We have initiated a cost savings program in Security Services Europe that will be executed in the second half of 2018. We are not satisfied with the operating margin of the business segment and we have identified a number of improvement areas that will contribute to the operating result of the business segment. The restructuring costs for the program is estimated to be in the range of MSEK 200–250 and will be recognized in the third quarter 2018 as an item affecting comparability. The payback period is about 2 years and the savings will start to come in during the fourth quarter 2018 and mostly during 2019.

This is my first full quarter as the President and CEO. Securitas is on a positive and exciting journey and I have continued to meet with our teams and customers in our regions to discuss our position and the short and long term opportunities we have together. Securitas has a strong position in the market, our customers believe in our direction and we are in a good position to drive profitable growth. We have a solid foundation and will speed up the pace of transformation. We will continue to invest and restructure in order to drive the digitization and modernize our information systems and capabilities. With intelligent security we will be able to enhance the value for our customers through better security solutions. These are important themes as we go forward.

We have good growth and momentum across the business and I am looking forward to continue to work with the great Securitas people and our customers as we continue to lead the transformation of the global security industry.

*Magnus Ahlqvist*  
President and Chief Executive Officer

### Contents

January-June summary .....	2
Group development .....	3
Development in the Group's business segments .....	5
Cash flow .....	8
Capital employed and financing .....	9
Acquisitions .....	10
Other significant events .....	12
Changes in Group Management .....	12
Risks and uncertainties .....	12
Parent Company operations .....	13
Signatures of the Board of Directors .....	14
Report of Review .....	15
Consolidated financial statements .....	16
Segment overview .....	20
Notes .....	22
Parent Company .....	28
Financial information .....	29

# January-June summary

## ACCOUNTING PRINCIPLES

Comparatives have been restated for the Group due to the transition to IFRS 15. The restatement has been recognized on Group level and thus had no effect on the Group's segments. Further information can be found in notes 1 and 2 on pages 22-24.

## FINANCIAL SUMMARY

MSEK	Quarter		Change, %		H1		Change, %		Full year	Change, %
	Q2 2018	Q2 2017	Total	Real	2018	2017	Total	Real	2017	Total
<b>Sales</b>	<b>25 466</b>	<b>23 031</b>	<b>11</b>	<b>8</b>	<b>48 822</b>	<b>45 522</b>	<b>7</b>	<b>8</b>	<b>92 197</b>	<b>5</b>
Organic sales growth, %	7	3			7	3			5	
<b>Operating income before amortization</b>	<b>1 286</b>	<b>1 137</b>	<b>13</b>	<b>11</b>	<b>2 377</b>	<b>2 193</b>	<b>8</b>	<b>9</b>	<b>4 697</b>	<b>3</b>
Operating margin, %	5.0	4.9			4.9	4.8			5.1	
Amortization of acquisition-related intangible assets	-65	-61			-128	-124			-255	
Acquisition-related costs	-16	-9			-25	-13			-48	
<b>Operating income after amortization</b>	<b>1 205</b>	<b>1 067</b>	<b>13</b>	<b>11</b>	<b>2 224</b>	<b>2 056</b>	<b>8</b>	<b>9</b>	<b>4 394</b>	<b>6</b>
Financial income and expenses	-103	-94			-196	-196			-376	
<b>Income before taxes</b>	<b>1 102</b>	<b>973</b>	<b>13</b>	<b>10</b>	<b>2 028</b>	<b>1 860</b>	<b>9</b>	<b>9</b>	<b>4 018</b>	<b>7</b>
<b>Net income for the period</b>	<b>831</b>	<b>694</b>	<b>20</b>	<b>17</b>	<b>1 521</b>	<b>1 321</b>	<b>15</b>	<b>15</b>	<b>2 751</b>	<b>4</b>
Earnings per share, SEK	2.28	1.89	21	17	4.17	3.62	15	15	7.53	4
EPS before items affecting comparability, SEK*	2.28	1.89	21	17	4.17	3.62	15	15	7.87	9
Cash flow from operating activities, %	62	75			-5	56			82	
Free cash flow	528	411			-900	165			2 290	
Free cash flow to net debt ratio	-	-			0.07	0.13			0.19	
Net debt to EBITDA ratio	-	-			2.6	2.4			2.0	

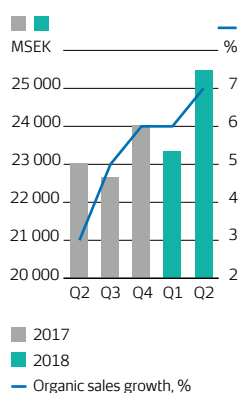
\* EPS before items affecting comparability, consisting in its entirety of one-off tax effects amounting to MSEK -123.4 from the revaluation of US net deferred tax assets due to the US tax reform enacted in December 2017.

## ORGANIC SALES GROWTH AND OPERATING MARGIN DEVELOPMENT PER BUSINESS SEGMENT

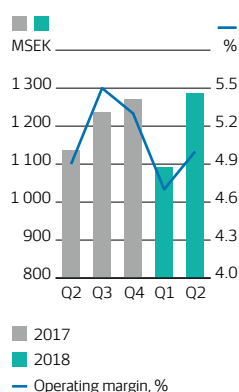
%	Organic sales growth				Operating margin			
	Q2		H1		Q2		H1	
	2018	2017	2018	2017	2018	2017	2018	2017
Security Services North America	8	2	8	4	6.1	6.0	5.8	5.7
Security Services Europe	5	1	4	0	5.1	5.2	5.0	5.1
Security Services Ibero-America	11	14	10	14	4.7	4.0	4.6	4.1
<b>Group</b>	<b>7</b>	<b>3</b>	<b>7</b>	<b>3</b>	<b>5.0</b>	<b>4.9</b>	<b>4.9</b>	<b>4.8</b>

# Group development

## Group quarterly sales development



## Group quarterly operating income development



## APRIL-JUNE 2018

### Sales development

Sales amounted to MSEK 25 466 (23 031) and organic sales growth was 7 percent (3). The strong sales momentum continued in the second quarter across the Group. In Security Services North America, organic sales growth was again 8 percent (2). In Security Services Europe the organic sales growth was 5 percent (1) with almost all countries contributing. In Security Services Ibero-America, Spain showed a strong performance while the slow-down in Argentina continued.

Real sales growth, including acquisitions and adjusted for changes in exchange rates, was 8 percent (4).

Sales of security solutions and electronic security sales amounted to MSEK 5 066 (4 094) or 20 percent (18) of total sales in the second quarter 2018. Real sales growth, including acquisitions and adjusted for changes in exchange rates, was 21 percent (17).

### Operating income before amortization

Operating income before amortization was MSEK 1 286 (1 137) which, adjusted for changes in exchange rates, represented a real change of 11 percent (1).

The Group's operating margin was 5.0 percent (4.9). Leverage from good organic sales growth contributed to the margin and so did the increased sales of security solutions and electronic security. However, there was a hampering impact on the operating margin related to Security Services Europe whereas the strong performance by Spain contributed to the improvement in the Group.

### Operating income after amortization

Amortization of acquisition related intangible assets amounted to MSEK -65 (-61).

Acquisition related costs were MSEK -16 (-9). For further information refer to note 6.

### Financial income and expenses

Financial income and expenses amounted to MSEK -103 (-94), due to a combination of the development of USD interest rates, a weaker Swedish krona and increased net debt.

### Income before taxes

Income before taxes was MSEK 1 102 (973).

### Taxes, net income and earnings per share

The Group's tax rate was 24.6 percent (28.7). The reduction is mainly due to lower US tax rates as from 2018 as a result of the US tax reform. The 2017 full year tax rate was 28.4 percent, excluding a one-off tax expense of 3.1 percent, referring to a revaluation of US net deferred tax assets, due to new US tax rates as from 2018. We continue to assess the US tax reform as more details to the law and interpretations become available and how the development of our business activities impacts our tax situation.

Net income was MSEK 831 (694). Earnings per share amounted to SEK 2.28 (1.89).

# Group development

## **JANUARY-JUNE 2018**

### **Sales development**

Sales amounted to MSEK 48 822 (45 522) and organic sales growth was 7 percent (3). Sales in the first half year were strong throughout the Group, supported by favourable market conditions and strong portfolio development. Security Services North America delivered organic sales growth of 8 percent (4) and Security Services Europe came in at 4 percent (0). Security Services Ibero-America showed 10 percent (14), supported by strong organic sales growth in Spain, but hampered by Argentina.

Real sales growth, including acquisitions and adjusted for changes in exchange rates, was 8 percent (5).

Sales of security solutions and electronic security sales amounted MSEK 9 588 (7 963) or 20 percent (18) of total sales in the first half year 2018. Real sales growth, including acquisitions and adjusted for changes in exchange rates, was 21 percent (22).

### **Operating income before amortization**

Operating income before amortization was MSEK 2 377 (2 193) which, adjusted for changes in exchange rates, represented a real change of 9 percent (1).

The Group's operating margin was 4.9 percent (4.8). The operating margin in Security Services North America improved as well as in Security Services Ibero-America where particularly Spain showed a strong performance. In Security Services Europe the operating margin declined slightly. Total price adjustments in the Group were on par with wage cost increases.

### **Operating income after amortization**

Amortization of acquisition related intangible assets amounted to MSEK -128 (-124).

Acquisition related costs were MSEK -25 (-13). The acquisition of Kratos Public Safety and Security in the US was closed in the second quarter. Acquisition related costs for this acquisition is estimated to be MSEK -75 for the full year 2018, whereof MSEK -13 is included in the first half year. For further information regarding acquisition related costs refer to note 6.

### **Financial income and expenses**

Financial income and expenses amounted to MSEK -196 (-196).

### **Income before taxes**

Income before taxes was MSEK 2 028 (1 860).

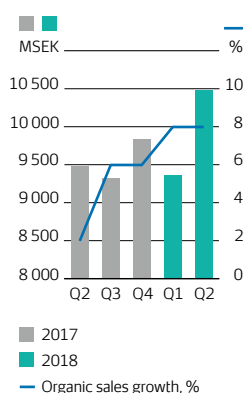
### **Taxes, net income and earnings per share**

The Group's tax rate was 25.0 percent (29.0). The reduction is mainly due to lower US tax rates as from 2018 as a result of the US tax reform. The 2017 full year tax rate was 28.4 percent, excluding a one-off tax expense of 3.1 percent, referring to a revaluation of US net deferred tax assets, due to new US tax rates as from 2018. We continue to assess the US tax reform as more details to the law and interpretations become available and how the development of our business activities impacts our tax situation.

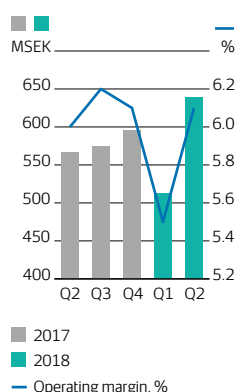
Net income was MSEK 1 521 (1 321). Earnings per share amounted to SEK 4.17 (3.62).

# Development in the Group's business segments

## Quarterly sales development



## Quarterly operating income development



## SECURITY SERVICES NORTH AMERICA

Security Services North America provides protective services, including on-site, mobile and remote guarding, electronic security, fire and safety services and corporate risk management in the US, Canada and Mexico and comprises 13 business units: the national and global accounts organization, five geographical regions and five specialized business units in the US - critical infrastructure services, healthcare, Pinkerton Corporate Risk Management, mobile and Securitas Electronic Security - plus Canada and Mexico. In total, there are approximately 750 branch managers and 114 000 employees.

MSEK	Quarter		Change, %		H1		Change, %		Full year
	Q2 2018	Q2 2017	Total	Real	2018	2017	Total	Real	2017
<b>Total sales</b>	<b>10 478</b>	<b>9 480</b>	<b>11</b>	<b>8</b>	<b>19 843</b>	<b>18 946</b>	<b>5</b>	<b>8</b>	<b>38 108</b>
Organic sales growth, %	8	2			8	4			5
Share of Group sales, %	41	41			41	42			41
<b>Operating income before amortization</b>	<b>639</b>	<b>567</b>	<b>13</b>	<b>10</b>	<b>1 151</b>	<b>1 084</b>	<b>6</b>	<b>9</b>	<b>2 254</b>
Operating margin, %	6.1	6.0			5.8	5.7			5.9
Share of Group operating income, %	50	50			48	49			48

### April-June 2018

Organic sales growth was 8 percent (2) and was strong across the business segment, driven by favorable portfolio development. Main contribution to the organic sales growth came from the five geographical regions, the business units critical infrastructure services and Securitas Electronic Security.

Security solutions and electronic security sales represented MSEK 1 760 (1 415) or 17 percent (15) of total sales in the business segment in the second quarter 2018.

The operating margin was 6.1 percent (6.0), supported by leverage from the strong organic sales growth. Last year, the operating margin was positively affected by a one-off effect in the quarter. This quarter also benefitted from a one-off effect based on a strong performance in a major contract in the quarter.

The Swedish krona exchange rate weakened against the US dollar, which had a positive effect on operating income in Swedish kronor. The real change was 10 percent in the second quarter.

### January-June 2018

Organic sales growth was 8 percent (4). The first half of the year had strong organic sales growth due to a combination of good new sales and a solid client retention of 91 percent (91), carrying on the momentum from last year. Almost all units showed organic sales growth with the main contribution coming from the five geographical regions and the business unit critical infrastructure services.

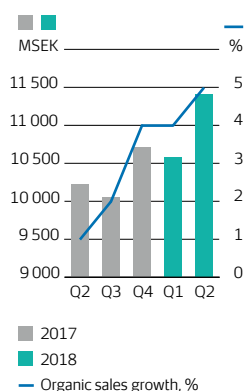
Security solutions and electronic security sales represented MSEK 3 292 (2 758) or 17 percent (15) of total sales in the business segment in the first half year 2018.

The operating margin was 5.8 percent (5.7), supported by leverage from the strong organic sales growth, but hampered by the lower margin on some of the large newer guarding contracts.

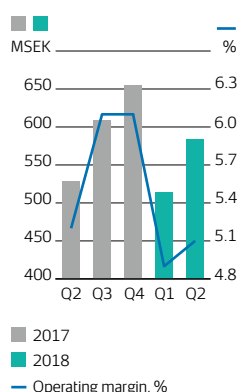
The Swedish krona exchange rate strengthened against the US dollar, which had a negative effect on operating income in Swedish kronor. The real change was 9 percent in the first half year.

# Development in the Group's business segments

## Quarterly sales development



## Quarterly operating income development



## SECURITY SERVICES EUROPE

Security Services Europe provides security services for large and medium-sized customers in 26 countries, and airport security in 15 countries. The service offering also includes mobile security services for small and medium-sized businesses and residential sites, and electronic alarm surveillance services. In total, the organization has approximately 760 branch managers and 120 000 employees.

MSEK	Quarter		Change, %		H1		Change, %		Full year
	Q2 2018	Q2 2017	Total	Real	2018	2017	Total	Real	2017
<b>Total sales</b>	<b>11 407</b>	<b>10 228</b>	<b>12</b>	<b>7</b>	<b>21 982</b>	<b>19 930</b>	<b>10</b>	<b>6</b>	<b>40 703</b>
Organic sales growth, %	5	1			4	0			2
Share of Group sales, %	45	44			45	44			44
<b>Operating income before amortization</b>	<b>583</b>	<b>529</b>	<b>10</b>	<b>6</b>	<b>1 097</b>	<b>1 011</b>	<b>9</b>	<b>4</b>	<b>2 275</b>
Operating margin, %	5.1	5.2			5.0	5.1			5.6
Share of Group operating income, %	45	47			46	46			48

### April-June 2018

Organic sales growth was 5 percent (1) with a strong performance throughout the business segment despite a negative impact from lower refugee-related sales. Main contribution to organic sales growth derived from Belgium, Germany, Sweden and Turkey. The favorable portfolio development continued and was supported by good new sales in many countries.

Security solutions and electronic security sales represented MSEK 2 449 (1 949) or 21 percent (19) of total sales in the business segment in the second quarter 2018.

The operating margin was 5.1 percent (5.2). The decline was mainly explained by operational inefficiencies and by continued investments in the 2020 strategy. The lower level of refugee-related sales also had a negative impact on the operating margin. The project-related electronic security business in Turkey recovered in the second quarter and had a positive impact on the operating margin.

The Swedish krona exchange rate weakened against foreign currencies, primarily the Euro, which had a positive effect on operating income in Swedish kronor. The real change was 6 percent in the second quarter.

### January-June 2018

Organic sales growth was 4 percent (0). Almost all the countries supported the development, with main contribution from Belgium, Germany and the guarding business in Turkey. The portfolio development, with good new sales and strong client retention rate of 93 percent (89), was driving organic sales growth. The lower refugee-related sales represented a 1 percent negative impact on organic sales growth in the business segment.

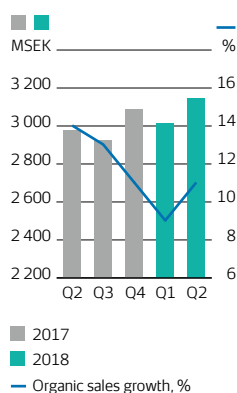
Security solutions and electronic security sales represented MSEK 4 638 (3 766) or 21 percent (19) of total sales in the business segment in the first half year 2018.

The operating margin was 5.0 percent (5.1). The main reason for the decline was operational inefficiencies that had a negative impact. The lower level of refugee-related sales also had a hampering effect.

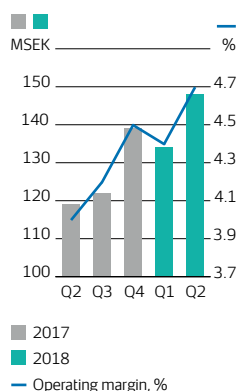
The Swedish krona exchange rate weakened against foreign currencies, primarily the Euro, which had a positive effect on operating income in Swedish kronor. The real change was 4 percent in the first half year.

# Development in the Group's business segments

## Quarterly sales development



## Quarterly operating income development



## SECURITY SERVICES IBERO-AMERICA

Security Services Ibero-America provides security services for large and medium-sized customers in eight Latin American countries, as well as in Portugal and Spain in Europe. Security Services Ibero-America has a combined total of approximately 170 branch managers and 61 000 employees.

MSEK	Quarter		Change, %		H1		Change, %		Full year
	Q2 2018	Q2 2017	Total	Real	2018	2017	Total	Real	2017
<b>Total sales</b>	<b>3 147</b>	<b>2 977</b>	<b>6</b>	<b>11</b>	<b>6 159</b>	<b>5 962</b>	<b>3</b>	<b>10</b>	<b>11 971</b>
Organic sales growth, %	11	14			10	14			13
Share of Group sales, %	12	13			13	13			13
<b>Operating income before amortization</b>	<b>148</b>	<b>119</b>	<b>24</b>	<b>32</b>	<b>282</b>	<b>245</b>	<b>15</b>	<b>24</b>	<b>506</b>
Operating margin, %	4.7	4.0			4.6	4.1			4.2
Share of Group operating income, %	12	10			12	11			11

### April-June 2018

Organic sales growth was 11 percent (14). The decline was primarily due to Argentina where the macro economic environment and instability in the security market had a negative impact on organic sales growth. Organic sales growth was healthy in the other Latin American countries, and continued to be strong in Spain.

Security solutions and electronic security sales represented MSEK 816 (696) or 26 percent (23) of total sales in the business segment in the second quarter 2018.

The operating margin was 4.7 percent (4.0). The improvement is related to the strong business momentum in Spain, which includes good sales of security solutions, of which some are short term contracts. The operating margin was burdened by Argentina.

The Swedish krona exchange rate strengthened against the Argentinian peso while it weakened against the Euro. The net effect was negative on operating income in Swedish kronor. The real change in the segment was 32 percent in the second quarter.

### January-June 2018

Organic sales growth was 10 percent (14). The decline was primarily due to the development in Argentina as mentioned above, and resulted and will result in reduced organic sales growth in the country in the coming quarters. In the other Latin American countries organic sales growth was healthy. Organic sales growth was strong in Spain.

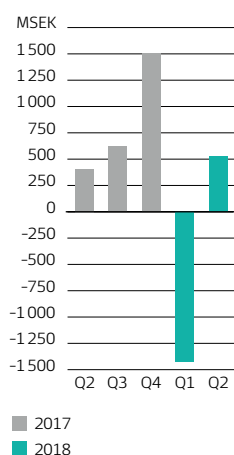
Security solutions and electronic security sales represented MSEK 1 579 (1 379) or 26 percent (23) of total sales in the business segment in the first half 2018.

The operating margin was 4.6 percent (4.1), an improvement driven by a strong performance in Spain. The operating margin was burdened by Argentina, due to turnover in the contract portfolio and negative leverage. We expect that the situation in Argentina will deteriorate further in the second half of 2018. The client retention rate was 93 percent (91).

The Swedish krona exchange rate strengthened against the Argentinian peso while it weakened against the Euro. The net effect was negative on operating income in Swedish kronor. The real change in the segment was 24 percent in the first half year.

# Cash flow

## Quarterly free cash flow



### April-June 2018

Cash flow from operating activities amounted to MSEK 801 (854), equivalent to 62 percent (75) of operating income before amortization.

The impact from changes in accounts receivable was MSEK -463 (-169). Changes in other operating capital employed were MSEK 119 (-27).

Free cash flow was MSEK 528 (411), equivalent to 57 percent (52) of adjusted income.

Cash flow from financing activities was MSEK 312 (309) due to dividend paid of MSEK -1 460 (-1 369) and a net increase in borrowings of MSEK 1 772 (1 678).

Cash flow for the period was MSEK 119 (599).

### January-June 2018

Cash flow from operating activities amounted to MSEK -124 (1 226), equivalent to -5 percent (56) of operating income before amortization.

The impact from changes in accounts receivable was MSEK -737 (155). Changes in other operating capital employed were MSEK -1 484 (-971).

Cash flow from operating activities was also impacted by net investments in non-current tangible and intangible assets, amounting to MSEK -280 (-152). The net investments include capital expenditures in equipment for solution contracts.

In the second quarter our cash flow from operating activities recovered from the negative cash flow effect at the end of the first quarter mainly in Europe related to the timing of Easter. The second quarter suffered some negative effects related to a regulatory change in the social security payment timetable in France, an invoicing system change transition in the Netherlands and the interest hike in Argentina causing some payment delays. Also the strong organic sales growth, especially in Security Services North America, resulted in increases in operating capital employed, impacting the cash flow negatively.

Free cash flow was MSEK -900 (165), equivalent to -53 percent (11) of adjusted income.

Cash flow from investing activities, acquisitions, was MSEK -1 236 (-228), of which purchase price payments accounted for MSEK -1 239 (-192), assumed net debt for MSEK 41 (7) and acquisition related costs paid for MSEK -38 (-43).

Cash flow from financing activities was MSEK 1 116 (715) due to dividend paid of MSEK -1 460 (-1 369) and a net increase in borrowings of MSEK 2 576 (2 084).

Cash flow for the period was MSEK -1 019 (652). The closing balance for liquid funds after translation differences of MSEK 38 was MSEK 2 630 (3 611 as of December 31, 2017).



# Capital employed and financing

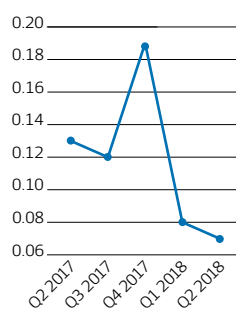
## Capital employed and financing

MSEK	Jun 30, 2018
Operating capital employed	10 514
Goodwill	20 845
Acquisition related intangible assets	1 358
Shares in associated companies	452
<b>Capital employed</b>	<b>33 169</b>
Net debt	16 732
Shareholders' equity	16 437
<b>Financing</b>	<b>33 169</b>

## Net debt development

MSEK	
<b>Jan 1, 2018</b>	<b>-12 333</b>
Free cash flow	-900
Acquisitions	-1 236
Dividend paid	-1 460
<b>Change in net debt</b>	<b>-3 596</b>
Revaluation	34
Translation	-837
<b>Jun 30, 2018</b>	<b>-16 732</b>

## Free cash flow/net debt



## Capital employed as of June 30, 2018

The Group's operating capital employed was MSEK 10 514 (7 560 as of December 31, 2017), corresponding to 10 percent of sales (8 as of December 31, 2017), adjusted for the full-year sales figures of acquired units. The translation of foreign operating capital employed to Swedish kronor increased the Group's operating capital employed by MSEK 394.

The increase in operating capital employed is mainly explained by the delayed cash flow from operating activities as explained under the cash flow section, in combination with the increased business volume in Security Services North America and a higher need for operating capital employed related to electronic security sales. The Group continues to invest into the execution of the strategy with investments in customers' site equipment.

The Group's total capital employed was MSEK 33 169 (27 872 as of December 31, 2017). The translation of foreign capital employed to Swedish kronor increased the Group's capital employed by MSEK 1 761. The return on capital employed was 15 percent (17 as of December 31, 2017).

## Financing as of June 30, 2018

The Group's net debt amounted to MSEK 16 732 (12 333 as of December 31, 2017). The net debt was negatively impacted by dividend of MSEK -1 460, paid to the shareholders in May 2018, cash flow from investing activities of MSEK -1 236, free cash flow of MSEK -900 and the translation of net debt in foreign currency to Swedish kronor of MSEK -837.

The free cash flow to net debt ratio amounted to 0.07 (0.13). The net debt to EBITDA ratio was 2.6 (2.4). The interest cover ratio amounted to 12.1 (10.9).

Securitas has a revolving credit facility with its 12 key relationship banks. This credit facility comprises two respective tranches of MUSD 550 and MEUR 440 and matures in 2022. On June 30, 2018, MUSD 80 of the facility was drawn. Further information regarding financial instruments and credit facilities is provided in note 7.

Standard and Poor's rating for Securitas is BBB with stable outlook.

Shareholders' equity amounted to MSEK 16 437 (15 539 as of December 31, 2017). The translation of foreign assets and liabilities into Swedish kronor increased shareholders' equity by MSEK 924. Refer to the statement of comprehensive income on page 16 for further information.

The total number of outstanding shares amounted to 365 058 897 (365 058 897) as of June 30, 2018.

# Acquisitions

## ACQUISITIONS JANUARY-JUNE 2018 (MSEK)

Company	Business segment <sup>1)</sup>	Included from	Acquired share <sup>2)</sup>	Annual sales <sup>3)</sup>	Enter-price value <sup>4)</sup>	Goodwill	Acq. related intangible assets	
<b>Opening balance</b>						<b>18 719</b>	<b>1 173</b>	
Automatic Alarm, France <sup>6)</sup>	Security Services Europe	Jan 2	100	370	299	300	138	
Süddeutsche Bewachung, Germany <sup>6)</sup>	Security Services Europe	Jan 2	100	95	95	51	46	
Johnson & Thomson, Hong Kong <sup>6)</sup>	Other	Jan 2	100	17	18	30	12	
Alphatron Security Systems, the Netherlands	Security Services Europe	Mar 1	100	102	126	83	32	
Kratos Public Safety and Security, the US	Security Services North America	Jun 11	100	1 175	639	396	-	
Other acquisitions <sup>5) 6)</sup>		-	-	26	21	0	9	
<b>Total acquisitions January-June 2018</b>					<b>1 785</b>	<b>1 198</b>	<b>860</b>	<b>237</b>
Amortization of acquisition related intangible assets						-	-128	
Exchange rate differences						1 267	76	
<b>Closing balance</b>						<b>20 846</b>	<b>1 358</b>	

<sup>1)</sup> Refers to business segment with main responsibility for the acquisition.

<sup>2)</sup> Refers to voting rights for acquisitions in the form of share purchase agreements. For asset deals no voting rights are stated.

<sup>3)</sup> Estimated annual sales.

<sup>4)</sup> Purchase price paid plus acquired net debt, but excluding any deferred considerations.

<sup>5)</sup> Related to other acquisitions for the period and updated previous year acquisition calculations for the following entities: Prevendo (contract portfolio), Sweden, Vartiomisliike H. Hakala (contract portfolio), Finland, Industrie- und Werkschutz Brandstetter (contract portfolio), Germany, Video Monitoring, XXXLutz (contract portfolio), Kika/Leiner (contract portfolio), Austria and PSGA, Australia. Related also to deferred considerations paid in Finland, Germany, the Netherlands, Austria, Czech Republic, Croatia, Turkey and Chile.

<sup>6)</sup> Deferred considerations have been recognized mainly based on an assessment of the future profitability development in the acquired entities for an agreed period. The net of new deferred considerations, payments made from previously recognized deferred considerations and revaluation of deferred considerations in the Group was MSEK 154. Total deferred considerations, short-term and long-term, in the Group's balance sheet amount to MSEK 332.

All acquisition calculations are finalized no later than one year after the acquisition is made. Transactions with non-controlling interests are specified in the statement of changes in shareholders' equity on page 19. Transaction costs and revaluation of deferred considerations can be found in note 6 on page 26.

### **Automatic Alarm, France**

Securitas has acquired the electronic security company Automatic Alarm in France. Automatic Alarm is a nation-wide system integrator and installer of electronic security solutions, including intruder systems, video surveillance and access control, with multiyear maintenance contracts. The company has 250 employees. The acquisition was consolidated in Securitas as of January 2, 2018.

### **Süddeutsche Bewachung, Germany**

Securitas has acquired the security solutions company Süddeutsche Bewachung in Germany. Süddeutsche Bewachung has 300 employees. The company offers on-site, mobile and remote guarding in the Rhein-Neckar area in the south-west of Germany, with headquarter located in Mannheim. The company has a very solid customer portfolio, comprising many customer segments. With this acquisition, Securitas strengthens its position in this area of Germany. The acquisition was consolidated in Securitas as of January 2, 2018.

### **Johnson & Thomson, Hong Kong**

Securitas has acquired the technology and installations company Johnson & Thomson in Hong Kong. Johnson & Thomson is a monitoring, maintenance and installation company focused on the retail and mid-sized corporate market in Hong Kong. By this acquisition, Securitas continues to strengthen the ability to optimize security solutions, covering a combination of on-site guarding and remote guarding, mobile, monitoring and electronic security services to its customers in the AMEA region. The acquisition was consolidated in Securitas as of January 2, 2018.

# Acquisitions

## **Alphatron Security Systems, the Netherlands**

Securitas has acquired the electronic security company Alphatron Security Systems in the Netherlands, to further strengthen its technology capabilities in the country. Alphatron Security Systems offers video solutions, access control systems and security management systems to industrial, public, aviation, construction and real estate customers on a country-wide basis. The company has 48 employees. The acquisition of Alphatron Security Systems makes Securitas the market leader within security solutions and electronic security in the Netherlands. The acquisition was consolidated in Securitas as of March 1, 2018.

## **Kratos Public Safety and Security, the US**

Securitas has acquired the division Kratos Public Safety and Security from Kratos Defense & Security Solutions, Inc. (NASDAQ:KTOS). The acquisition is expected to be neutral to Securitas earnings per share in 2018 and 2019, and accretive as of 2020.

Kratos Public Safety and Security (KPSS) is ranked as a top 10 system integrator in the United States. The operation has 400 employees. The primary focus is electronic security projects for commercial customers with special expertise in transportation, petrochemical, healthcare, and education vertical markets. The business provides design, engineering, installation and service of advanced integrated security technology and systems. KPSS has a wide breadth of capabilities including access, video, intrusion, and fire solutions supported by on-going maintenance, inspections, and monitoring services.

KPSS, which is to be combined with Securitas Electronic Security, Inc., aligns well with Securitas Electronic Security's current operations and strategic focus. The acquisition will expand Securitas' electronic security platform in the United States by strengthening field operation capabilities and adding local branch infrastructure with highly skilled employees. It supports Securitas' strategy of providing protective services across the entire Securitas North American customer base, and brings increased value to our customers.

The acquisition was approved by regulatory authorities on June 11, 2018, from which point it was consolidated in Securitas.

## **ACQUISITIONS AFTER THE SECOND QUARTER**

### **Pronet Security and Sernet Services, Turkey**

Securitas has acquired the security company Pronet Security (Pronet Güvenlik ve Dan.Hiz. A.Ş) and Sernet Services in Turkey, to expand its operations in the country. Enterprise value is estimated to MSEK 340 (MTRY 175).

Pronet Security is a top 5 security company in Turkey with annual sales of approximately MSEK 480 (MTRY 246) and more than 5 000 employees. The company is specialized in guarding services mainly in the Istanbul area. Pronet has a strong focus in the retail, high-rise and office customer segments, with many multinational companies in the customer portfolio.

The company Pronet Alarm (Pronet Güvenlik Hizmetleri A.Ş.), which operates mainly in the field of residential alarm security, is not a part of this transaction. This company continues to operate under its existing partnership structure.

Securitas is the market leader in Turkey with more than 13 000 employees and is also the leading systems integrator. Securitas entered the Turkish security market in 2006 by acquiring two guarding companies. A consulting company was acquired in 2010 followed by the systems integrator Sensormatic in 2011. The Turkish security services market is estimated to be worth close to BSEK 24 (BTRY 11) and the demand for protective services is growing.

The acquisition was approved by regulatory authorities on July 25, 2018, from which point it was consolidated in Securitas.

## Other significant events

For critical estimates and judgments, provisions and contingent liabilities refer to the 2017 Annual Report and to note 10 on page 27. If no significant events have occurred relating to the information in the Annual Report, no further comments are made in the Interim Report for the respective case.

## Changes in Group Management

Helena Andreas has been appointed Senior Vice President Brand, Communications and Public Relations of Securitas AB. She succeeds Gisela Lindstrand, who as previously announced left Securitas in May 2018.

Since June 2014, Helena Andreas has been Head of Group Marketing and Communications at Nordea with overall responsibility for the Nordea Group's customer insight, branding, marketing, communication and sustainability activities.

Before joining Nordea, Helena held several senior positions with the listed companies Vodafone and Tesco while based in London between 2005 and 2014. Prior to this, she was a consultant at Accenture in Stockholm. Helena has a MSc in Engineering Physics from Lund University and an MBA from INSEAD France/Singapore.

Helena Andreas will assume this position on February 1, 2019. She will be a member of Securitas Group Management.

## Risks and uncertainties

Risk management is necessary for Securitas to be able to fulfill its strategies and achieve its corporate objectives. Securitas' risks fall into three main categories; contract risk, operational assignment risk and financial risks. Securitas' approach to enterprise risk management is described in more detail in the Annual Report for 2017.

In the preparation of financial reports, the Board of Directors and Group Management are required to make estimates and judgments. These estimates and judgments impact the statement of income and balance sheet as well as disclosures such as contingent liabilities. The actual outcome may differ from these estimates and judgments under different circumstances and conditions.

For the forthcoming six-month period, the financial impact of certain previously recognized items affecting comparability, provisions and contingent liabilities, as described in the Annual Report for 2017 and, where applicable, under the heading "Other significant events" above, may vary from the current financial estimates and provisions made by management. This could affect the Group's profitability and financial position.

## Parent Company operations

The Group's Parent Company, Securitas AB, is not involved in any operating activities. Securitas AB provides Group Management and support functions for the Group.

### **January-June 2018**

The Parent Company's income amounted to MSEK 487 (453) and mainly relates to license fees and other income from subsidiaries.

Financial income and expenses amounted to MSEK 2 256 (1 822). Income before taxes amounted to MSEK 2 301 (2 369).

### **As of June 30, 2018**

The Parent Company's non-current assets amounted to MSEK 43 308 (43 037 as of December 31, 2017) and mainly comprise shares in subsidiaries of MSEK 41 304 (41 296 as of December 31, 2017). Current assets amounted to MSEK 9 488 (6 823 as of December 31, 2017) of which liquid funds accounted for MSEK 1 459 (1 943 as of December 31, 2017).

Shareholders' equity amounted to MSEK 28 329 (27 664 as of December 31, 2017). A dividend of MSEK 1 460 (1 369) was paid to the shareholders in May 2018.

The Parent Company's liabilities and untaxed reserves amounted to MSEK 24 467 (22 196 as of December 31, 2017) and mainly consist of interest-bearing debt.

For further information, refer to the Parent Company's condensed financial statements on page 28.

# Signatures of the Board of Directors

The Board of Directors and the President and CEO certify that the interim report gives a true and fair overview of the Parent Company's and Group's operations, their financial position and results of operations, and describes significant risks and uncertainties facing the Parent Company and other companies in the Group.

Stockholm, July 27, 2018

*Marie Ehrling*  
Chairman

*Carl Douglas*  
Vice Chairman

*Ingrid Bonde*  
Director

*John Brandon*  
Director

*Anders Böös*  
Director

*Fredrik Cappelen*  
Director

*Sofia Schörling Högberg*  
Director

*Dick Seger*  
Director

*Susanne Bergman Israelsson*  
Employee Representative

*Åse Hjelm*  
Employee Representative

*Jan Prang*  
Employee Representative

*Magnus Ahlqvist*  
President and Chief Executive Officer

# Report of Review

(Translation of Swedish Original)

Review report over Interim Financial Statements (Interim report) prepared in accordance with IAS 34 and Chapter 9 of the Swedish Annual Accounts Act.

## **Introduction**

We have reviewed this report for the period January 1, 2018 to June 30, 2018 for Securitas AB. The Board of Directors and the CEO and President are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

## **Scope of Review**

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, Review of Interim Report Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, ISA, and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act, regarding the Group, and with the Swedish Annual Accounts Act, regarding the Parent Company.

Stockholm, July 27, 2018  
PricewaterhouseCoopers AB

*Patrik Adolfson*  
Authorised Public Accountant  
Auditor in charge

*Madeleine Endre*  
Authorised Public Accountant

# Consolidated financial statements

## STATEMENT OF INCOME

MSEK	Apr-Jun 2018	Apr-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Dec 2017
Sales	25 208.5	22 897.3	48 319.0	45 033.4	91 479.1
Sales, acquired business	257.8	133.8	503.0	488.3	717.7
<b>Total sales<sup>3)</sup></b>	<b>25 466.3</b>	<b>23 031.1</b>	<b>48 822.0</b>	<b>45 521.7</b>	<b>92 196.8</b>
Organic sales growth, % <sup>4)</sup>	7	3	7	3	5
Production expenses	-21 038.9	-18 977.7	-40 343.9	-37 588.2	-75 951.6
<b>Gross income</b>	<b>4 427.4</b>	<b>4 053.4</b>	<b>8 478.1</b>	<b>7 933.5</b>	<b>16 245.2</b>
Selling and administrative expenses*	-3 153.9	-2 929.2	-6 130.3	-5 761.4	-11 593.8
Other operating income <sup>3)</sup>	7.8	5.9	14.6	11.6	23.8
Share in income of associated companies	4.5	6.6	14.2	9.2	22.0
<b>Operating income before amortization*</b>	<b>1 285.8</b>	<b>1 136.7</b>	<b>2 376.6</b>	<b>2 192.9</b>	<b>4 697.2</b>
Operating margin, %*	5.0	4.9	4.9	4.8	5.1
Amortization of acquisition related intangible assets	-65.5	-61.2	-128.2	-124.0	-255.1
Acquisition related costs <sup>6)</sup>	-16.1	-8.4	-24.7	-12.4	-48.4
<b>Operating income after amortization*</b>	<b>1 204.2</b>	<b>1 067.1</b>	<b>2 223.7</b>	<b>2 056.5</b>	<b>4 393.7</b>
Financial income and expenses <sup>7)</sup>	-102.2	-93.7	-195.7	-196.0	-375.6
<b>Income before taxes*</b>	<b>1 102.0</b>	<b>973.4</b>	<b>2 028.0</b>	<b>1 860.5</b>	<b>4 018.1</b>
Net margin, %*	4.3	4.2	4.2	4.1	4.4
Current taxes	-263.3	-256.4	-476.5	-468.1	-944.4
Deferred taxes*	-7.5	-23.3	-30.4	-71.7	-322.2
<b>Net income for the period*</b>	<b>831.2</b>	<b>693.7</b>	<b>1 521.1</b>	<b>1 320.7</b>	<b>2 751.5</b>
<b>Whereof attributable to:</b>					
Equity holders of the Parent Company*	832.4	691.7	1 521.8	1 319.9	2 749.7
Non-controlling interests	-1.2	2.0	-0.7	0.8	1.8
Earnings per share before and after dilution (SEK)*	2.28	1.89	4.17	3.62	7.53
Earnings per share before and after dilution and before items affecting comparability (SEK)*	2.28	1.89	4.17	3.62	7.87

## STATEMENT OF COMPREHENSIVE INCOME

MSEK	Apr-Jun 2018	Apr-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Dec 2017
<b>Net income for the period*</b>	<b>831.2</b>	<b>693.7</b>	<b>1 521.1</b>	<b>1 320.7</b>	<b>2 751.5</b>
<b>Other comprehensive income for the period</b>					
<b>Items that will not be reclassified to the statement of income</b>					
Remeasurements of defined benefit pension plans net of tax	13.0	32.5	30.9	60.6	45.4
<b>Total items that will not be reclassified to the statement of income<sup>8)</sup></b>	<b>13.0</b>	<b>32.5</b>	<b>30.9</b>	<b>60.6</b>	<b>45.4</b>
<b>Items that subsequently may be reclassified to the statement of income</b>					
Cash flow hedges net of tax	-8.5	-8.8	20.1	-21.5	-21.9
Cost of hedging net of tax	3.1	-	5.5	-	-
Net investment hedges net of tax	-254.3	11.3	-444.6	49.8	91.3
Other comprehensive income from associated companies, translation differences	23.7	-16.2	24.2	-15.8	-25.3
Translation differences	815.6	-322.1	1 344.3	-451.3	-696.5
<b>Total items that subsequently may be reclassified to the statement of income<sup>8)</sup></b>	<b>579.6</b>	<b>-335.8</b>	<b>949.5</b>	<b>-438.8</b>	<b>-652.4</b>
<b>Other comprehensive income for the period<sup>8)</sup></b>	<b>592.6</b>	<b>-303.3</b>	<b>980.4</b>	<b>-378.2</b>	<b>-607.0</b>
<b>Total comprehensive income for the period*</b>	<b>1 423.8</b>	<b>390.4</b>	<b>2 501.5</b>	<b>942.5</b>	<b>2 144.5</b>
<b>Whereof attributable to:</b>					
Equity holders of the Parent Company*	1 425.7	389.2	2 502.0	941.8	2 142.5
Non-controlling interests	-1.9	1.2	-0.5	0.7	2.0

\* Comparatives have been restated as an effect of a change in accounting principle IFRS 15. Refer to notes 1 and 2 for further information. Notes 3-8 refer to pages 24-27.



# Consolidated financial statements

## STATEMENT OF CASH FLOW

Operating cash flow MSEK	Apr-Jun 2018	Apr-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Dec 2017
<b>Operating income before amortization*</b>	<b>1 285.8</b>	<b>1 136.7</b>	<b>2 376.6</b>	<b>2 192.9</b>	<b>4 697.2</b>
Investments in non-current tangible and intangible assets*	-556.2	-449.5	-1 075.5	-867.2	-1 808.4
Reversal of depreciation*	415.0	362.4	794.9	715.6	1 445.5
Change in accounts receivable	-463.1	-169.4	-736.6	155.3	-448.9
Change in other operating capital employed	119.0	-26.6	-1 483.5	-970.7	-48.1
<b>Cash flow from operating activities</b>	<b>800.5</b>	<b>853.6</b>	<b>-124.1</b>	<b>1 225.9</b>	<b>3 837.3</b>
Cash flow from operating activities, %	62	75	-5	56	82
Financial income and expenses paid	-38.7	-39.3	-282.1	-345.7	-425.6
Current taxes paid	-233.3	-403.4	-493.4	-715.3	-1 122.2
<b>Free cash flow</b>	<b>528.5</b>	<b>410.9</b>	<b>-899.6</b>	<b>164.9</b>	<b>2 289.5</b>
Free cash flow, %*	57	52	-53	11	68
Cash flow from investing activities, acquisitions and divestitures	-721.6	-121.2	-1 235.7	-228.2	-303.6
Cash flow from financing activities	311.9	308.8	1 116.2	714.8	-742.7
<b>Cash flow for the period</b>	<b>118.8</b>	<b>598.5</b>	<b>-1 019.1</b>	<b>651.5</b>	<b>1 243.2</b>

Cash flow MSEK	Apr-Jun 2018	Apr-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Dec 2017
Cash flow from operations*	1 063.4	842.6	138.0	989.4	4 039.3
Cash flow from investing activities*	-1 256.5	-552.9	-2 273.3	-1 052.7	-2 053.4
Cash flow from financing activities	311.9	308.8	1 116.2	714.8	-742.7
<b>Cash flow for the period</b>	<b>118.8</b>	<b>598.5</b>	<b>-1 019.1</b>	<b>651.5</b>	<b>1 243.2</b>

Change in net debt MSEK	Apr-Jun 2018	Apr-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Dec 2017
<b>Opening balance</b>	<b>-14 467.2</b>	<b>-13 682.7</b>	<b>-12 332.5</b>	<b>-13 431.3</b>	<b>-13 431.3</b>
Cash flow for the period	118.8	598.5	-1 019.1	651.5	1 243.2
Change in loans	-1 772.1	-1 677.8	-2 576.4	-2 083.8	-626.3
<b>Change in net debt before revaluation and translation differences</b>	<b>-1 653.3</b>	<b>-1 079.3</b>	<b>-3 595.5</b>	<b>-1 432.3</b>	<b>616.9</b>
Revaluation of financial instruments <sup>7)</sup>	-7.1	-12.3	33.4	-29.2	-28.8
Translation differences	-604.8	235.0	-837.8	353.5	510.7
<b>Change in net debt</b>	<b>-2 265.2</b>	<b>-856.6</b>	<b>-4 399.9</b>	<b>-1 108.0</b>	<b>1 098.8</b>
<b>Closing balance</b>	<b>-16 732.4</b>	<b>-14 539.3</b>	<b>-16 732.4</b>	<b>-14 539.3</b>	<b>-12 332.5</b>

\* Comparatives have been restated as an effect of a change in accounting principle IFRS 15. Refer to notes 1 and 2 for further information.  
Note 7 refer to pages 26-27.

# Consolidated financial statements

## CAPITAL EMPLOYED AND FINANCING

MSEK	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
<b>Operating capital employed*</b>	<b>10 514.0</b>	<b>8 117.3</b>	<b>7 559.8</b>
Operating capital employed as % of sales*	10	9	8
Return on operating capital employed, %*	54	61	64
Goodwill	20 845.5	18 944.2	18 719.1
Acquisition related intangible assets	1 357.6	1 276.5	1 172.8
Shares in associated companies	452.1	404.5	419.8
<b>Capital employed*</b>	<b>33 169.2</b>	<b>28 742.5</b>	<b>27 871.5</b>
Return on capital employed, %	15	16	17
<b>Net debt</b>	<b>-16 732.4</b>	<b>-14 539.3</b>	<b>-12 332.5</b>
<b>Shareholders' equity*</b>	<b>16 436.8</b>	<b>14 203.2</b>	<b>15 539.0</b>
Net debt equity ratio, multiple*	1.02	1.02	0.79

## BALANCE SHEET

MSEK	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
<b>ASSETS</b>			
<b>Non-current assets</b>			
Goodwill	20 845.5	18 944.2	18 719.1
Acquisition related intangible assets	1 357.6	1 276.5	1 172.8
Other intangible assets*	1 274.0	971.6	1 079.0
Tangible non-current assets	3 769.3	3 420.0	3 489.1
Shares in associated companies	452.1	404.5	419.8
Non-interest-bearing financial non-current assets	1 809.5	2 012.6	1 819.6
Interest-bearing financial non-current assets	545.2	365.1	499.7
<b>Total non-current assets*</b>	<b>30 053.2</b>	<b>27 394.5</b>	<b>27 199.1</b>
<b>Current assets</b>			
Non-interest-bearing current assets	22 224.0	18 358.7	18 569.0
Other interest-bearing current assets	126.3	125.6	164.7
Liquid funds	2 630.2	3 039.0	3 610.6
<b>Total current assets</b>	<b>24 980.5</b>	<b>21 523.3</b>	<b>22 344.3</b>
<b>TOTAL ASSETS*</b>	<b>55 033.7</b>	<b>48 917.8</b>	<b>49 543.4</b>

MSEK	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>			
<b>Shareholders' equity</b>			
Attributable to equity holders of the Parent Company*	16 417.9	14 184.1	15 517.8
Non-controlling interests	18.9	19.1	21.2
<b>Total shareholders' equity*</b>	<b>16 436.8</b>	<b>14 203.2</b>	<b>15 539.0</b>
Equity ratio, %	30	29	31
<b>Long-term liabilities</b>			
Non-interest-bearing long-term liabilities	357.1	250.8	237.7
Interest-bearing long-term liabilities	17 057.1	13 248.5	13 024.6
Non-interest-bearing provisions*	3 410.8	3 172.2	3 206.8
<b>Total long-term liabilities*</b>	<b>20 825.0</b>	<b>16 671.5</b>	<b>16 469.1</b>
<b>Current liabilities</b>			
Non-interest-bearing current liabilities and provisions	14 794.9	13 222.6	13 952.4
Interest-bearing current liabilities	2 977.0	4 820.5	3 582.9
<b>Total current liabilities</b>	<b>17 771.9</b>	<b>18 043.1</b>	<b>17 535.3</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES*</b>	<b>55 033.7</b>	<b>48 917.8</b>	<b>49 543.4</b>

\* Comparatives have been restated as an effect of a change in accounting principle IFRS 15. Refer to notes 1 and 2 for further information.

# Consolidated financial statements

## CHANGES IN SHAREHOLDERS' EQUITY

MSEK	Jun 30, 2018			Jun 30, 2017			Dec 31, 2017		
	Attributable to equity holders of the Parent Company	Non-controlling interests	Total	Attributable to equity holders of the Parent Company	Non-controlling interests	Total	Attributable to equity holders of the Parent Company	Non-controlling interests	Total
<b>Opening balance January 1, 2018/2017</b>	<b>15 517.8</b>	<b>21.2</b>	<b>15 539.0</b>	<b>14 487.2</b>	<b>20.7</b>	<b>14 507.9</b>	<b>14 487.2</b>	<b>20.7</b>	<b>14 507.9</b>
Effect of change in accounting principle IFRS 15 <sup>1)</sup>	-	-	-	274.7	-	274.7	274.7	-	274.7
<b>Opening balance adjusted in accordance with new accounting principle</b>	<b>15 517.8</b>	<b>21.2</b>	<b>15 539.0</b>	<b>14 761.9</b>	<b>20.7</b>	<b>14 782.6</b>	<b>14 761.9</b>	<b>20.7</b>	<b>14 782.6</b>
Total comprehensive income for the period*	2 502.0	-0.5	2 501.5	941.8	0.7	942.5	2 142.5	2.0	2 144.5
Transactions with non-controlling interests	-1.2	-1.8	-3.0	-1.0	-2.3	-3.3	-1.2	-1.5	-2.7
Share based incentive scheme	-140.5	-	-140.5 <sup>2)</sup>	-149.6	-	-149.6	-16.4	-	-16.4
Dividend paid to the shareholders of the Parent Company	-1 460.2	-	-1 460.2	-1 369.0	-	-1 369.0	-1 369.0	-	-1 369.0
<b>Closing balance June 30/December 31, 2018/2017*</b>	<b>16 417.9</b>	<b>18.9</b>	<b>16 436.8</b>	<b>14 184.1</b>	<b>19.1</b>	<b>14 203.2</b>	<b>15 517.8</b>	<b>21.2</b>	<b>15 539.0</b>

\* Comparatives have been restated as an effect of a change in accounting principle IFRS 15. Refer to notes 1 and 2 for further information.

<sup>1)</sup> Refers to net impact after taxes of adoption of IFRS 15.

<sup>2)</sup> Refers to a swap agreement in Securitas AB shares of MSEK -140.6, hedging the share portion of Securitas share based incentive scheme 2017, and adjustment to grant date value of non-vested shares of MSEK 0.1, related to Securitas share based incentive scheme 2016.

## DATA PER SHARE

SEK	Apr-Jun 2018	Apr-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Dec 2017
Share price, end of period	147.45	142.00	147.45	142.00	143.20
Earnings per share before and after dilution <sup>1, 2, 3)</sup>	2.28	1.89	4.17	3.62	7.53
Earnings per share before and after dilution and before items affecting comparability <sup>1, 2, 3)</sup>	2.28	1.89	4.17	3.62	7.87
Dividend	-	-	-	-	4.00
P/E-ratio after dilution and before items affecting comparability	-	-	-	-	18
Share capital (SEK)	365 058 897	365 058 897	365 058 897	365 058 897	365 058 897
Number of shares outstanding <sup>1)</sup>	365 058 897	365 058 897	365 058 897	365 058 897	365 058 897
Average number of shares outstanding <sup>1)</sup>	365 058 897	365 058 897	365 058 897	365 058 897	365 058 897

<sup>1)</sup> There are no convertible debenture loans. Consequently there is no difference before and after dilution regarding earnings per share and number of shares.

<sup>2)</sup> Number of shares used for calculation of earnings per share includes shares related to the Group's share based incentive schemes that have been hedged through swap agreements.

<sup>3)</sup> Comparatives have been restated as an effect of a change in accounting principle IFRS 15. Refer to notes 1 and 2 for further information.

# Segment overview April-June 2018 and 2017

## APRIL-JUNE 2018

MSEK	Security Services North America	Security Services Europe	Security Services Ibero-America	Other	Eliminations	Group
Sales, external	10 477	11 407	3 147	435	-	25 466
Sales, intra-group	1	-	0	0	-1	-
<b>Total sales</b>	<b>10 478</b>	<b>11 407</b>	<b>3 147</b>	<b>435</b>	<b>-1</b>	<b>25 466</b>
Organic sales growth, %	8	5	11	-	-	7
<b>Operating income before amortization</b>	<b>639</b>	<b>583</b>	<b>148</b>	<b>-84</b>	<b>-</b>	<b>1 286</b>
<i>of which share in income of associated companies</i>	-2	-	-	6	-	4
Operating margin, %	6.1	5.1	4.7	-	-	5.0
Amortization of acquisition related intangible assets	-13	-40	-8	-4	-	-65
Acquisition related costs	-13	-3	-	0	-	-16
<b>Operating income after amortization</b>	<b>613</b>	<b>540</b>	<b>140</b>	<b>-88</b>	<b>-</b>	<b>1 205</b>
Financial income and expenses	-	-	-	-	-	-103
<b>Income before taxes</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1 102</b>

## APRIL-JUNE 2017

MSEK	Security Services North America	Security Services Europe	Security Services Ibero-America	Other <sup>1)</sup>	Eliminations	Group <sup>1)</sup>
Sales, external	9 479	10 228	2 977	347	-	23 031
Sales, intra-group	1	-	-	0	-1	-
<b>Total sales</b>	<b>9 480</b>	<b>10 228</b>	<b>2 977</b>	<b>347</b>	<b>-1</b>	<b>23 031</b>
Organic sales growth, %	2	1	14	-	-	3
<b>Operating income before amortization</b>	<b>567</b>	<b>529</b>	<b>119</b>	<b>-78</b>	<b>-</b>	<b>1 137</b>
<i>of which share in income of associated companies</i>	-1	0	-	7	-	6
Operating margin, %	6.0	5.2	4.0	-	-	4.9
Amortization of acquisition related intangible assets	-12	-34	-10	-5	-	-61
Acquisition related costs	-6	-3	0	0	-	-9
<b>Operating income after amortization</b>	<b>549</b>	<b>492</b>	<b>109</b>	<b>-83</b>	<b>-</b>	<b>1 067</b>
Financial income and expenses	-	-	-	-	-	-94
<b>Income before taxes</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>973</b>

<sup>1)</sup> Comparatives have been restated as an effect of a change in accounting principle IFRS 15. Refer to notes 1 and 2 for further information.

# Segment overview January–June 2018 and 2017

## JANUARY–JUNE 2018

MSEK	Security Services North America	Security Services Europe	Security Services Ibero-America	Other	Eliminations	Group
Sales, external	19 842	21 982	6 158	840	-	48 822
Sales, intra-group	1	-	1	0	-2	-
<b>Total sales</b>	<b>19 843</b>	<b>21 982</b>	<b>6 159</b>	<b>840</b>	<b>-2</b>	<b>48 822</b>
Organic sales growth, %	8	4	10	-	-	7
<b>Operating income before amortization</b>	<b>1 151</b>	<b>1 097</b>	<b>282</b>	<b>-153</b>	<b>-</b>	<b>2 377</b>
<i>of which share in income of associated companies</i>	-5	-	-	19	-	14
Operating margin, %	5.8	5.0	4.6	-	-	4.9
Amortization of acquisition related intangible assets	-24	-78	-17	-9	-	-128
Acquisition related costs	-18	-7	-	0	-	-25
<b>Operating income after amortization</b>	<b>1 109</b>	<b>1 012</b>	<b>265</b>	<b>-162</b>	<b>-</b>	<b>2 224</b>
Financial income and expenses	-	-	-	-	-	-196
<b>Income before taxes</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2 028</b>

## JANUARY–JUNE 2017

MSEK	Security Services North America	Security Services Europe	Security Services Ibero-America	Other <sup>1)</sup>	Eliminations	Group <sup>1)</sup>
Sales, external	18 945	19 930	5 962	685	-	45 522
Sales, intra-group	1	-	-	0	-1	-
<b>Total sales</b>	<b>18 946</b>	<b>19 930</b>	<b>5 962</b>	<b>685</b>	<b>-1</b>	<b>45 522</b>
Organic sales growth, %	4	0	14	-	-	3
<b>Operating income before amortization</b>	<b>1 084</b>	<b>1 011</b>	<b>245</b>	<b>-147</b>	<b>-</b>	<b>2 193</b>
<i>of which share in income of associated companies</i>	-7	2	-	14	-	9
Operating margin, %	5.7	5.1	4.1	-	-	4.8
Amortization of acquisition related intangible assets	-25	-69	-21	-9	-	-124
Acquisition related costs	-6	-7	0	0	-	-13
<b>Operating income after amortization</b>	<b>1 053</b>	<b>935</b>	<b>224</b>	<b>-156</b>	<b>-</b>	<b>2 056</b>
Financial income and expenses	-	-	-	-	-	-196
<b>Income before taxes</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1 860</b>

<sup>1)</sup> Comparatives have been restated as an effect of a change in accounting principle IFRS 15. Refer to notes 1 and 2 for further information.

# Notes

## NOTE 1 ACCOUNTING PRINCIPLES

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The interim report comprises pages 1–29 and pages 1–15 are thus an integrated part of this financial report.

Securitas' consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed by the European Union, the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's standard RFR 1 Supplementary Accounting Rules for Groups. The most important accounting principles under IFRS, which is the basis for the preparation of this interim report, can be found in note 2 on pages 65 to 71 in the Annual Report for 2017. The accounting principles are also available on the Group's website [www.securitas.com](http://www.securitas.com) under the section Investors – Financial data – Accounting Principles.

The Parent Company's financial statements are prepared in accordance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's standard RFR 2 Accounting for Legal Entities. The most important accounting principles used by the Parent Company can be found in note 39 on page 119 in the Annual Report for 2017.

### Adoption and impact of new and revised IFRS that have been applied as from 2018

Two new accounting standards, IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers, have been applied by Securitas as of January 1, 2018. The effects of the transition to these standards are described briefly below. For further information, refer to note 2 on page 65 in Securitas' Annual Report 2017 as well as to notes 2 and 3 in this interim report.

Regarding IFRS 9 Financial Instruments, we expect minimal impact on the financial statements from hedge accounting under IFRS 9 compared with the previous hedge accounting under IAS 39. The application of the expected credit loss model for impairment testing of financial assets has had only a limited impact on the financial statements. Securitas' transition to IFRS 9 has consequently not entailed any restatement of the comparative figures.

Regarding IFRS 15 Revenue from Contracts with Customers, Securitas' transition to IFRS 15 has been based on a full retrospective application without use of any practical expedients. The current revenue recognition under IFRS 15 has not been materially impacted compared to revenue recognition under previous standards. A disaggregation of Securitas' revenue on type of revenue as well as a description of these can be found in note 3 in this interim report. Revenue split by segment is accounted for in the segment overviews as well as in note 3.

The main impact on Securitas due to the transition to IFRS 15 is that certain costs to obtain contracts have been capitalized in accordance with IFRS 15. The effects of restating the comparative year 2017 due to this change in accounting principle is accounted for in note 2 in this interim report. The restatement has had no effect on the Group's segments, as they will continue with the principle of expensing costs to obtain contracts as they are incurred. The effects of the restatement are thus accounted for under Other in the Group's segment overviews.

None of the other published standards and interpretations that are mandatory for the Group's financial year 2018 are assessed to have any impact on the Group's financial statements.

### Introduction and effect of new and revised IFRS that are effective as from 2019 and onwards

IFRS 16 Leases comes into force on January 1, 2019 and will be adopted by Securitas as of that date. For further information regarding the effects on Securitas from the transition to IFRS 16, refer to note 2 on page 65 in Securitas' Annual Report 2017. The effect on the Group's financial statements from other standards and interpretations that are mandatory for the Group's financial year 2019 or later remain to be assessed.

### Usage of key ratios not defined in IFRS

For definitions and calculations of key ratios not defined in IFRS, refer to notes 4 and 5 in this interim report as well as to note 3 in the Annual Report 2017.

## NOTE 2 RESTATED COMPARATIVES DUE TO CHANGES IN ACCOUNTING PRINCIPLES

The tables below show restated comparative figures for the Group. The restatement is done to reflect that the Group has adopted IFRS 15 as of January 1, 2018. This change has had effect only on total Group level and thus had no effect on segment level. The effects of the restatement are thus accounted for under Other in the Group's segment overviews. For further information, refer to note 1 in this report as well as to note 2 on page 65 in Securitas Annual Report 2017.

The tables below show the lines in the consolidated financial statements that have been affected by the transition to IFRS 15. Lines that have not been affected by IFRS 15 are not included. The lines in the tables below consequently do not add up to the total amounts. Refer to Securitas' published interim reports 2017 as well as Securitas' Annual Report 2017 for the numbers before restatement for IFRS 15.

### CONSOLIDATED STATEMENT OF INCOME

The restatement impact on the consolidated statement of income is recognized on the line selling and administrative expenses and constitutes the net of the period's capitalized and amortized costs to obtain a contract. The tax effect is recognized on the line deferred taxes.

Restatement, MSEK	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Selling and administrative expenses	5.1	5.1	10.2	5.1	15.3	5.1	20.4
<b>Operating income before amortization</b>	<b>5.1</b>	<b>5.1</b>	<b>10.2</b>	<b>5.1</b>	<b>15.3</b>	<b>5.1</b>	<b>20.4</b>
Operating margin, %	0.0	0.0	0.0	0.1	0.0	0.0	0.0
<b>Operating income after amortization</b>	<b>5.1</b>	<b>5.1</b>	<b>10.2</b>	<b>5.1</b>	<b>15.3</b>	<b>5.1</b>	<b>20.4</b>
<b>Income before taxes</b>	<b>5.1</b>	<b>5.1</b>	<b>10.2</b>	<b>5.1</b>	<b>15.3</b>	<b>5.1</b>	<b>20.4</b>
Net margin, %	0.0	0.0	0.0	0.0	0.0	0.0	0.1
Deferred taxes	-1.6	-1.6	-3.2	-1.6	-4.8	-1.5	-6.3
<b>Net income for the period</b>	<b>3.5</b>	<b>3.5</b>	<b>7.0</b>	<b>3.5</b>	<b>10.5</b>	<b>3.6</b>	<b>14.1</b>
<b>Whereof attributable to:</b>							
Equity holders of the Parent Company	3.5	3.5	7.0	3.5	10.5	3.6	14.1
Earnings per share before and after dilution (SEK)	0.01	0.00	0.02	0.01	0.03	0.01	0.04
Earnings per share before and after dilution and before items affecting comparability (SEK)	0.01	0.00	0.02	0.01	0.03	0.01	0.04

# Notes

After restatement, MSEK	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Selling and administrative expenses	-2 832.2	-2 929.2	-5 761.4	-2 773.7	-8 535.1	-3 058.7	-11 593.8
<b>Operating income before amortization</b>	<b>1 056.2</b>	<b>1 136.7</b>	<b>2 192.9</b>	<b>1 234.9</b>	<b>3 427.8</b>	<b>1 269.4</b>	<b>4 697.2</b>
Operating margin, %	4.7	4.9	4.8	5.5	5.0	5.3	5.1
<b>Operating income after amortization</b>	<b>989.4</b>	<b>1 067.1</b>	<b>2 056.5</b>	<b>1 168.7</b>	<b>3 225.2</b>	<b>1 168.5</b>	<b>4 393.7</b>
<b>Income before taxes</b>	<b>887.1</b>	<b>973.4</b>	<b>1 860.5</b>	<b>1 082.5</b>	<b>2 943.0</b>	<b>1 075.1</b>	<b>4 018.1</b>
Net margin, %	3.9	4.2	4.1	4.8	4.3	4.5	4.4
Deferred taxes	-48.4	-23.3	-71.7	-32.8	-104.5	-217.7	-322.2
<b>Net income for the period</b>	<b>627.0</b>	<b>693.7</b>	<b>1 320.7</b>	<b>783.1</b>	<b>2 103.8</b>	<b>647.7</b>	<b>2 751.5</b>
<b>Whereof attributable to:</b>							
Equity holders of the Parent Company	628.2	691.7	1 319.9	783.4	2 103.3	646.4	2 749.7
Earnings per share before and after dilution (SEK)	1.72	1.89	3.62	2.15	5.76	1.77	7.53
Earnings per share before and after dilution and before items affecting comparability (SEK)	1.72	1.89	3.62	2.15	5.76	2.11	7.87

## CONSOLIDATED CAPITAL EMPLOYED AND FINANCING

The restatement impact on consolidated capital employed and financing constitutes the net amount of capitalized and amortized costs to obtain a contract, classified as an intangible asset, and recognized as an increase of operating capital employed. This increase is partly offset by the related deferred tax liability, which reduces operating capital employed. The net impact after taxes of adoption of IFRS 15 is recognized in retained earnings as an increase of shareholders' equity.

Restatement, MSEK	Mar 31, 2017	Jun 30, 2017	Sep 30, 2017	Dec 31, 2017
<b>Operating capital employed</b>	<b>278.2</b>	<b>281.7</b>	<b>285.2</b>	<b>288.8</b>
Operating capital employed as % of sales	1	0	0	0
Return on operating capital employed, %	-2	-3	-2	-3
<b>Capital employed</b>	<b>278.2</b>	<b>281.7</b>	<b>285.2</b>	<b>288.8</b>
<b>Shareholders' equity</b>	<b>278.2</b>	<b>281.7</b>	<b>285.2</b>	<b>288.8</b>
Net debt equity ratio, multiple	-0.02	-0.02	-0.02	-0.02

After restatement, MSEK	Mar 31, 2017	Jun 30, 2017	Sep 30, 2017	Dec 31, 2017
<b>Operating capital employed</b>	<b>7 848.9</b>	<b>8 117.3</b>	<b>8 106.0</b>	<b>7 559.8</b>
Operating capital employed as % of sales	9	9	9	8
Return on operating capital employed, %	62	61	62	64
<b>Capital employed</b>	<b>28 865.8</b>	<b>28 742.5</b>	<b>28 087.7</b>	<b>27 871.5</b>
<b>Shareholders' equity</b>	<b>15 183.1</b>	<b>14 203.2</b>	<b>14 481.7</b>	<b>15 539.0</b>
Net debt equity ratio, multiple	0.90	1.02	0.94	0.79

## CONSOLIDATED BALANCE SHEET

The restatement impact on the consolidated balance sheet constitutes the net amount of capitalized and amortized costs to obtain a contract, classified as an intangible asset, and the related deferred tax liability, recognized on the line non-interest-bearing provisions. The net impact after taxes of adoption of IFRS 15 is recognized in retained earnings as an increase of shareholders' equity.

Restatement, MSEK	Mar 31, 2017	Jun 30, 2017	Sep 30, 2017	Dec 31, 2017
<b>ASSETS</b>				
<b>Non-current assets</b>				
Other intangible assets	395.7	400.8	405.9	411.1
<b>Total non-current assets</b>	<b>395.7</b>	<b>400.8</b>	<b>405.9</b>	<b>411.1</b>
<b>TOTAL ASSETS</b>	<b>395.7</b>	<b>400.8</b>	<b>405.9</b>	<b>411.1</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>				
<b>Shareholders' equity</b>				
Attributable to equity holders of the Parent Company	278.2	281.7	285.2	288.8
<b>Total shareholders' equity</b>	<b>278.2</b>	<b>281.7</b>	<b>285.2</b>	<b>288.8</b>
<b>Long-term liabilities</b>				
Non-interest-bearing provisions	117.5	119.1	120.7	122.3
<b>Total long-term liabilities</b>	<b>117.5</b>	<b>119.1</b>	<b>120.7</b>	<b>122.3</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>395.7</b>	<b>400.8</b>	<b>405.9</b>	<b>411.1</b>

# Notes

After restatement, MSEK	Mar 31, 2017	Jun 30, 2017	Sep 30, 2017	Dec 31, 2017
<b>ASSETS</b>				
<b>Non-current assets</b>				
Other intangible assets	922.0	971.6	1 013.5	1 079.0
<b>Total non-current assets</b>	<b>27 792.9</b>	<b>27 394.5</b>	<b>26 744.9</b>	<b>27 199.1</b>
<b>TOTAL ASSETS</b>	<b>48 903.7</b>	<b>48 917.8</b>	<b>47 832.9</b>	<b>49 543.4</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>				
<b>Shareholders' equity</b>				
Attributable to equity holders of the Parent Company	15 163.9	14 184.1	14 463.9	15 517.8
<b>Total shareholders' equity</b>	<b>15 183.1</b>	<b>14 203.2</b>	<b>14 481.7</b>	<b>15 539.0</b>
<b>Long-term liabilities</b>				
Non-interest-bearing provisions	3 263.5	3 172.2	3 127.1	3 206.8
<b>Total long-term liabilities</b>	<b>16 649.9</b>	<b>16 671.5</b>	<b>16 415.9</b>	<b>16 469.1</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>48 903.7</b>	<b>48 917.8</b>	<b>47 832.9</b>	<b>49 543.4</b>

## NOTE 3 REVENUE

MSEK	Apr-Jun 2018	%	Apr-Jun 2017	%	Jan-Jun 2018	%	Jan-Jun 2017	%	Jan-Dec 2017	%
Guarding services	20 036.4	79	18 652.2	81	38 557.5	79	37 023.4	81	74 238.6	81
Security solutions and electronic security	5 066.1	20	4 093.8	18	9 587.8	20	7 963.0	18	16 697.3	18
Other	363.8	1	285.1	1	676.7	1	535.3	1	1 260.9	1
<b>Total sales</b>	<b>25 466.3</b>	<b>100</b>	<b>23 031.1</b>	<b>100</b>	<b>48 822.0</b>	<b>100</b>	<b>45 521.7</b>	<b>100</b>	<b>92 196.8</b>	<b>100</b>
Other operating income	7.8	0	5.9	0	14.6	0	11.6	0	23.8	0
<b>Total revenue</b>	<b>25 474.1</b>	<b>100</b>	<b>23 037.0</b>	<b>100</b>	<b>48 836.6</b>	<b>100</b>	<b>45 533.3</b>	<b>100</b>	<b>92 220.6</b>	<b>100</b>

### Guarding services

This comprises on-site and mobile guarding, which is services with the same revenue recognition pattern. Revenue is recognized over time, as the services are rendered by Securitas and simultaneously consumed by the customers. Such services cannot be reperformed.

### Security solutions and electronic security

This comprises two broad categories regarding security solutions and electronic security.

Security solutions are a combination of services such as on-site and/or mobile guarding and/or remote guarding. These services are combined with a technology component in terms of equipment owned and managed by Securitas and used in the provision of services. The equipment is installed at the customer site. The revenue recognition pattern is over time, as the services are rendered by Securitas and simultaneously consumed by the customers. A security solution normally constitutes one performance obligation.

Electronic security consists of the sale of alarm installations comprising design and installation (time, material and related expenses). Revenue is recognized as per the contract, either upon completion of the conditions in the contract, or over time based on the percentage of completion. Remote guarding (in the form of alarm monitoring services), that is sold separately and not as part of a security solution, is also included in this category. Revenue recognition is over time as this is also a service that is rendered by Securitas and simultaneously consumed by the customers. The category further includes maintenance services, that are either performed upon request (time and material) with revenue recognition at a point in time (when the work has been performed), or over time if part of a service level contract with a subscription fee. Finally there is also a to a limited extent product sales (alarms and components) without any design or installation. The revenue recognition is at a point in time (upon delivery).

### Other

Other comprises mainly corporate risk management services that are either recognized over time or at a point in time as well as other ancillary business.

### Other operating income

Other operating income consists in its entirety of trade mark fees for the use of the Securitas brand name.

### Revenue per segment

The Group's business segments follow the same accounting principles for revenue recognition as the Group. The disaggregation of revenue by segment is shown in the table below. Total sales agree to total sales in the segment overviews.

MSEK	Security Services North America		Security Services Europe		Security Services Ibero-America		Other		Eliminations		Group	
	Apr-Jun 2018	Apr-Jun 2017	Apr-Jun 2018	Apr-Jun 2017	Apr-Jun 2018	Apr-Jun 2017	Apr-Jun 2018	Apr-Jun 2017	Apr-Jun 2018	Apr-Jun 2017	Apr-Jun 2018	Apr-Jun 2017
Guarding services	8 354	7 780	8 958	8 279	2 331	2 281	394	313	-1	-1	20 036	18 652
Security solutions and electronic security	1 760	1 415	2 449	1 949	816	696	41	34	-	-	5 066	4 094
Other	364	285	-	-	-	-	-	-	-	-	364	285
<b>Total sales</b>	<b>10 478</b>	<b>9 480</b>	<b>11 407</b>	<b>10 228</b>	<b>3 147</b>	<b>2 977</b>	<b>435</b>	<b>347</b>	<b>-1</b>	<b>-1</b>	<b>25 466</b>	<b>23 031</b>
Other operating income	-	-	-	-	-	-	8	6	-	-	8	6
<b>Total revenue</b>	<b>10 478</b>	<b>9 480</b>	<b>11 407</b>	<b>10 228</b>	<b>3 147</b>	<b>2 977</b>	<b>443</b>	<b>353</b>	<b>-1</b>	<b>-1</b>	<b>25 474</b>	<b>23 037</b>



# Notes

MSEK	Security Services North America		Security Services Europe		Security Services Ibero-America		Other		Eliminations		Group	
	Jan-Jun 2018	Jan-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Jun 2018	Jan-Jun 2017
Guarding services	15 874	15 653	17 344	16 164	4 580	4 583	761	625	-2	-1	38 557	37 024
Security solutions and electronic security	3 292	2 758	4 638	3 766	1 579	1 379	79	60	-	-	9 588	7 963
Other	677	535	-	-	-	-	-	-	-	-	677	535
<b>Total sales</b>	<b>19 843</b>	<b>18 946</b>	<b>21 982</b>	<b>19 930</b>	<b>6 159</b>	<b>5 962</b>	<b>840</b>	<b>685</b>	<b>-2</b>	<b>-1</b>	<b>48 822</b>	<b>45 522</b>
Other operating income	-	-	-	-	-	-	15	12	-	-	15	12
<b>Total revenue</b>	<b>19 843</b>	<b>18 946</b>	<b>21 982</b>	<b>19 930</b>	<b>6 159</b>	<b>5 962</b>	<b>855</b>	<b>697</b>	<b>-2</b>	<b>-1</b>	<b>48 837</b>	<b>45 534</b>

## NOTE 4 ORGANIC SALES GROWTH AND CURRENCY CHANGES

The calculation of real and organic sales growth and the specification of currency changes on operating income before and after amortization, income before taxes, net income and earnings per share are specified below.

MSEK	Apr-Jun 2018	Apr-Jun 2017	Apr-Jun %	Jan-Jun 2018	Jan-Jun 2017	Jan-Jun %
<b>Total sales</b>	<b>25 466</b>	<b>23 031</b>	<b>11</b>	<b>48 822</b>	<b>45 522</b>	<b>7</b>
Currency change from 2017	-531	-		253	-	
<b>Currency adjusted sales growth</b>	<b>24 935</b>	<b>23 031</b>	<b>8</b>	<b>49 075</b>	<b>45 522</b>	<b>8</b>
Acquisitions/divestitures	-258	-1		-503	-1	
<b>Organic sales growth</b>	<b>24 677</b>	<b>23 030</b>	<b>7</b>	<b>48 572</b>	<b>45 521</b>	<b>7</b>
<b>Operating income before amortization*</b>	<b>1 286</b>	<b>1 137</b>	<b>13</b>	<b>2 377</b>	<b>2 193</b>	<b>8</b>
Currency change from 2017	-29	-		14	-	
<b>Currency adjusted operating income before amortization</b>	<b>1 257</b>	<b>1 137</b>	<b>11</b>	<b>2 391</b>	<b>2 193</b>	<b>9</b>
<b>Operating income after amortization*</b>	<b>1 205</b>	<b>1 067</b>	<b>13</b>	<b>2 224</b>	<b>2 056</b>	<b>8</b>
Currency change from 2017	-25	-		17	-	
<b>Currency adjusted operating income after amortization</b>	<b>1 180</b>	<b>1 067</b>	<b>11</b>	<b>2 241</b>	<b>2 056</b>	<b>9</b>
<b>Income before taxes*</b>	<b>1 102</b>	<b>973</b>	<b>13</b>	<b>2 028</b>	<b>1 860</b>	<b>9</b>
Currency change from 2017	-32	-		0	-	
<b>Currency adjusted income before taxes</b>	<b>1 070</b>	<b>973</b>	<b>10</b>	<b>2 028</b>	<b>1 860</b>	<b>9</b>
<b>Net income for the period*</b>	<b>831</b>	<b>694</b>	<b>20</b>	<b>1 521</b>	<b>1 321</b>	<b>15</b>
Currency change from 2017	-22	-		0	-	
<b>Currency adjusted net income for the period</b>	<b>809</b>	<b>694</b>	<b>17</b>	<b>1 521</b>	<b>1 321</b>	<b>15</b>
<b>Net income attributable to equity holders of the Parent Company*</b>	<b>832</b>	<b>692</b>	<b>20</b>	<b>1 522</b>	<b>1 320</b>	<b>15</b>
Currency change from 2017	-22	-		0	-	
<b>Currency adjusted net income attributable to equity holders of the Parent Company</b>	<b>810</b>	<b>692</b>	<b>17</b>	<b>1 522</b>	<b>1 320</b>	<b>15</b>
Number of shares	365 058 897	365 058 897		365 058 897	365 058 897	
<b>Currency adjusted earnings per share</b>	<b>2.22</b>	<b>1.89</b>	<b>17</b>	<b>4.17</b>	<b>3.62</b>	<b>15</b>

\* Comparatives have been restated as an effect of a change in accounting principle IFRS 15. Refer to notes 1 and 2 for further information.

## NOTE 5 DEFINITIONS AND CALCULATION OF KEY RATIOS

The calculations below relate to the period January-June 2018.

### Interest coverage ratio

Operating income before amortization (rolling 12 months) plus interest income (rolling 12 months) in relation to interest expenses (rolling 12 months).

Calculation:  $(4\,880.9 + 54.1) / 407.5 = 12.1$

### Free cash flow as % of adjusted income

Free cash flow as a percentage of adjusted income (operating income before amortization adjusted for financial income and expenses, excluding revaluation of financial instruments, and current taxes).

Calculation:  $-899.6 / (2\,376.6 - 195.7 - 0.5 - 476.5) = -53\%$

### Free cash flow in relation to net debt

Free cash flow (rolling 12 months) in relation to closing balance net debt.

Calculation:  $1\,225.0 / 16\,732.4 = 0.07$

### Net debt to EBITDA ratio

Net debt in relation to operating income after amortization (rolling 12 months) plus amortization of acquisition related intangible assets (rolling 12 months) and depreciation (rolling 12 months).

Calculation:  $16\,732.4 / (4\,560.9 + 259.3 + 1\,524.9) = 2.6$

# Notes

## Operating capital employed as % of total sales

Operating capital employed as a percentage of total sales adjusted for the full-year sales of acquired entities.

Calculation:  $10\,514.0 / 101\,739.5 = 10\%$

## Return on operating capital employed

Operating income before amortization (rolling 12 months) as a percentage of the average balance of operating capital employed.

Calculation:  $4\,880.9 / ((10\,514.0 + 7\,559.8) / 2) = 54\%$

## Return on capital employed

Operating income before amortization (rolling 12 months) as a percentage of closing balance of capital employed.

Calculation:  $4\,880.9 / 33\,169.2 = 15\%$

## Net debt equity ratio

Net debt in relation to shareholders' equity.

Calculation:  $16\,732.4 / 16\,436.8 = 1.02$

## NOTE 6 ACQUISITION RELATED COSTS

MSEK	Apr-Jun 2018	Apr-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Dec 2017
Restructuring and integration costs	-2.1	0.3	-7.5	-0.2	-13.5
Transaction costs	-12.9	-7.6	-15.0	-10.1	-29.9
Revaluation of deferred considerations	-1.1	-1.1	-2.2	-2.1	-5.0
<b>Total acquisition related costs</b>	<b>-16.1</b>	<b>-8.4</b>	<b>-24.7</b>	<b>-12.4</b>	<b>-48.4</b>

For further information regarding the Group's acquisitions, refer to the section Acquisitions.

## NOTE 7 FINANCIAL INSTRUMENTS AND CREDIT FACILITIES

### Revaluation of financial instruments

Revaluation of financial instruments is recognized in the statement of income on the line financial income and expenses. Revaluation of cash flow hedges (and the subsequent recycling into the statement of income) is recognized in other comprehensive income on the line cash flow hedges. Cost of hedging (and the subsequent recycling into the statement of income) is recognized on the corresponding line in other comprehensive income.

The amount disclosed in the specification of change in net debt is the total revaluation before tax in the table below.

MSEK	Apr-Jun 2018	Apr-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Dec 2017
<b>Recognized in the statement of income</b>					
Revaluation of financial instruments	-0.2	-1.0	0.5	-1.6	-0.8
Deferred tax	-	-	-	-	-
<b>Impact on net income</b>	<b>-0.2</b>	<b>-1.0</b>	<b>0.5</b>	<b>-1.6</b>	<b>-0.8</b>
<b>Recognized in the statement of comprehensive income</b>					
Cash flow hedges	-10.9	-11.3	25.8	-27.6	-28.0
Cost of hedging	4.0	-	7.1	-	-
Deferred tax	1.5	2.5	-7.3	6.1	6.1
<b>Total recognized in the statement of comprehensive income</b>	<b>-5.4</b>	<b>-8.8</b>	<b>25.6</b>	<b>-21.5</b>	<b>-21.9</b>
Total revaluation before tax	-7.1	-12.3	33.4	-29.2	-28.8
Total deferred tax	1.5	2.5	-7.3	6.1	6.1
<b>Total revaluation after tax</b>	<b>-5.6</b>	<b>-9.8</b>	<b>26.1</b>	<b>-23.1</b>	<b>-22.7</b>

### Fair value hierarchy

The methods and assumptions used by the Group in estimating the fair value of the financial instruments are disclosed in note 6 in the Annual Report 2017.

Further information regarding the accounting principles for financial instruments is disclosed in note 2 in the Annual Report 2017.

There have been no transfers between any of the the valuation levels during the period.

MSEK	Quoted market prices	Valuation techniques using observable market data	Valuation techniques using non-observable market data	Total
<b>June 30, 2018</b>				
Financial assets at fair value through profit or loss	-	2.0	-	2.0
Financial liabilities at fair value through profit or loss	-	-22.9	-332.4	-355.3
Derivatives designated for hedging with positive fair value	-	473.1	-	473.1
Derivatives designated for hedging with negative fair value	-	-73.5	-	-73.5
<b>December 31, 2017</b>				
Financial assets at fair value through profit or loss	-	50.6	-	50.6
Financial liabilities at fair value through profit or loss	-	-16.2	-167.6	-183.8
Derivatives designated for hedging with positive fair value	-	438.7	-	438.7
Derivatives designated for hedging with negative fair value	-	-48.0	-	-48.0

# Notes

## Financial instruments by category - carrying and fair values

For financial assets and liabilities other than those disclosed in the table below, fair value is deemed to approximate the carrying value. A full comparison of fair value and carrying value for all financial assets and liabilities is disclosed in note 6 in the Annual Report 2017.

MSEK	June 30, 2018		Dec 31, 2017	
	Carrying value	Fair value	Carrying value	Fair value
Short-term loan liabilities	-	-	2 961.0	2 969.4
Long-term loan liabilities	14 160.9	14 464.6	10 463.3	10 721.1
<b>Total financial instruments by category</b>	<b>14 160.9</b>	<b>14 464.6</b>	<b>13 424.3</b>	<b>13 690.5</b>

## Summary of credit facilities as of June 30, 2018

Type	Currency	Facility amount (million)	Available amount (million)	Maturity
EMTN FRN private placement	USD	50	0	2018
EMTN FRN private placement	USD	85	0	2019
EMTN FRN private placement	USD	40	0	2020
EMTN FRN private placement	USD	40	0	2021
EMTN FRN private placement	USD	60	0	2021
EMTN FRN private placement	USD	40	0	2021
EMTN Eurobond, 2.625% fixed	EUR	350	0	2021
EMTN Eurobond, 1.25% fixed	EUR	350	0	2022
Multi Currency Revolving Credit Facility	USD (or equivalent)	550	470	2022
Multi Currency Revolving Credit Facility	EUR (or equivalent)	440	440	2022
EMTN Eurobond, 1.125% fixed	EUR	350	0	2024
EMTN Eurobond, 1.25% fixed	EUR	300	0	2025
Commercial Paper (uncommitted)	SEK	5 000	3 450	n/a

## NOTE 8 DEFERRED TAX ON OTHER COMPREHENSIVE INCOME

MSEK	Apr-Jun 2018	Apr-Jun 2017	Jan-Jun 2018	Jan-Jun 2017	Jan-Dec 2017
Deferred tax on remeasurements of defined benefit pension plans	-4.9	-14.4	-10.2	-26.4	-63.2 <sup>1)</sup>
Deferred tax on cash flow hedges	2.4	2.5	-5.7	6.1	6.1
Deferred tax on cost of hedging	-0.9	-	-1.6	-	-
Deferred tax on net investment hedges	71.7	-3.2	125.4	-14.1	-25.8
<b>Total deferred tax on other comprehensive income</b>	<b>68.3</b>	<b>-15.1</b>	<b>107.9</b>	<b>-34.4</b>	<b>-82.9</b>

<sup>1)</sup> Including revaluation of US net deferred tax assets MSEK -24.6 due to the tax reform in the US.

## NOTE 9 PLEDGED ASSETS

MSEK	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
Pension balances, defined contribution plans	130.1	121.1	124.1
Finance leases	236.9	193.5	191.2
<b>Total pledged assets</b>	<b>367.0</b>	<b>314.6</b>	<b>315.3</b>

## NOTE 10 CONTINGENT LIABILITIES

MSEK	Jun 30, 2018	Jun 30, 2017	Dec 31, 2017
Guarantees	0.4	25.4	3.9
Guarantees related to discontinued operations	16.1	15.4	15.3
<b>Total contingent liabilities</b>	<b>16.5</b>	<b>40.8</b>	<b>19.2</b>

For critical estimates and judgments, provisions and contingent liabilities, refer to note 4 and note 37 in the Annual Report 2017 as well as to the section Other significant events in this report.

# Parent Company

## STATEMENT OF INCOME

MSEK	Jan-Jun 2018	Jan-Jun 2017
License fees and other income	487.3	453.0
<b>Gross income</b>	<b>487.3</b>	<b>453.0</b>
Administrative expenses	-306.7	-303.7
<b>Operating income</b>	<b>180.6</b>	<b>149.3</b>
Financial income and expenses	2 255.9	1 822.0
<b>Income after financial items</b>	<b>2 436.5</b>	<b>1 971.3</b>
Appropriations	-135.5	397.6
<b>Income before taxes</b>	<b>2 301.0</b>	<b>2 368.9</b>
Taxes	-209.1	45.8
<b>Net income for the period</b>	<b>2 091.9</b>	<b>2 414.7</b>

## BALANCE SHEET

MSEK	Jun 30, 2018	Dec 31, 2017
<b>ASSETS</b>		
<b>Non-current assets</b>		
Shares in subsidiaries	41 304.3	41 296.2
Shares in associated companies	112.1	112.1
Other non-interest-bearing non-current assets	477.9	315.9
Interest-bearing financial non-current assets	1 414.0	1 312.6
<b>Total non-current assets</b>	<b>43 308.3</b>	<b>43 036.8</b>
<b>Current assets</b>		
Non-interest-bearing current assets	673.8	475.9
Other interest-bearing current assets	7 355.3	4 405.0
Liquid funds	1 458.7	1 942.6
<b>Total current assets</b>	<b>9 487.8</b>	<b>6 823.5</b>
<b>TOTAL ASSETS</b>	<b>52 796.1</b>	<b>49 860.3</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>		
<b>Shareholders' equity</b>		
Restricted equity	7 784.5	7 784.5
Non-restricted equity	20 544.7	19 879.6
<b>Total shareholders' equity</b>	<b>28 329.2</b>	<b>27 664.1</b>
<b>Untaxed reserves</b>	<b>368.9</b>	<b>123.3</b>
<b>Long-term liabilities</b>		
Non-interest-bearing long-term liabilities/provisions	234.2	314.1
Interest-bearing long-term liabilities	16 894.1	12 887.3
<b>Total long-term liabilities</b>	<b>17 128.3</b>	<b>13 201.4</b>
<b>Current liabilities</b>		
Non-interest-bearing current liabilities	904.4	573.5
Interest-bearing current liabilities	6 065.3	8 298.0
<b>Total current liabilities</b>	<b>6 969.7</b>	<b>8 871.5</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>52 796.1</b>	<b>49 860.3</b>

# Financial information

## PRESENTATION OF THE INTERIM REPORT

Analysts and media are invited to participate in a telephone conference on July 27, 2018 at **2:30 p.m. (CET)** where CEO Magnus Ahlqvist and CFO Bart Adam will present the report and answer questions. The telephone conference will also be audio cast live via Securitas website. To participate in the telephone conference, please dial in five minutes prior to the start of the conference call:

US: +1 855 269 2605  
Sweden: +46 8 519 993 55  
UK: +44 203 194 0550

To follow the audio cast of the telephone conference via the web, please follow the link [www.securitas.com/investors/webcasts](http://www.securitas.com/investors/webcasts). A recorded version of the audio cast will be available at [www.securitas.com/investors/webcasts](http://www.securitas.com/investors/webcasts) after the telephone conference.

## FOR FURTHER INFORMATION. PLEASE CONTACT:

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## FINANCIAL INFORMATION CALENDAR

October 26, 2018, app. 1.00 p.m. (CET) Interim Report January–September 2018  
February 7, 2019, 08.00 a.m. (CET) Full Year Report January–December 2018

For further information regarding Securitas IR activities, refer to [www.securitas.com/investors/financial-calendar](http://www.securitas.com/investors/financial-calendar)

## ABOUT SECURITAS

Securitas is a knowledge leader in security and offers protective services in North America, Europe, Latin America, Africa, the Middle East, Asia and Australia. The organization is flat and decentralized with three business segments: Security Services North America, Security Services Europe and Security Services Ibero-America. Securitas serves a wide range of customers of all sizes in a variety of industries and customer segments. Security solutions based on customer-specific needs are built through different combinations of on-site, mobile and remote guarding, electronic security, fire and safety, and corporate risk management. Securitas can respond to the unique and specific security challenges facing its customers, and tailor its offering according to their specific industry demands. Securitas employs more than 345 000 people in 56 markets. Securitas is listed in the Large Cap segment at Nasdaq Stockholm.

### Group strategy

Our strategy is to offer complete security solutions that integrate all of our areas of competence. Together with our customers, we develop optimal and cost-efficient solutions that are suited for the customers' needs. This brings added value to the customers and results in stronger, more long-term customer relationships and improved profitability.

### Group financial targets

Securitas focuses on two financial targets. The first target relates to the statement of income: average growth of earnings per share of 10 percent annually. The second target relates to the balance sheet: free cash flow in relation to net debt of at least 0.20.

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This is information that Securitas AB is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact person set out above, at 1.00 p.m. (CET) on Friday, July 27, 2018.